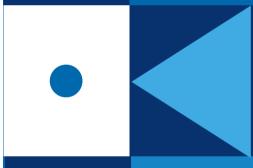




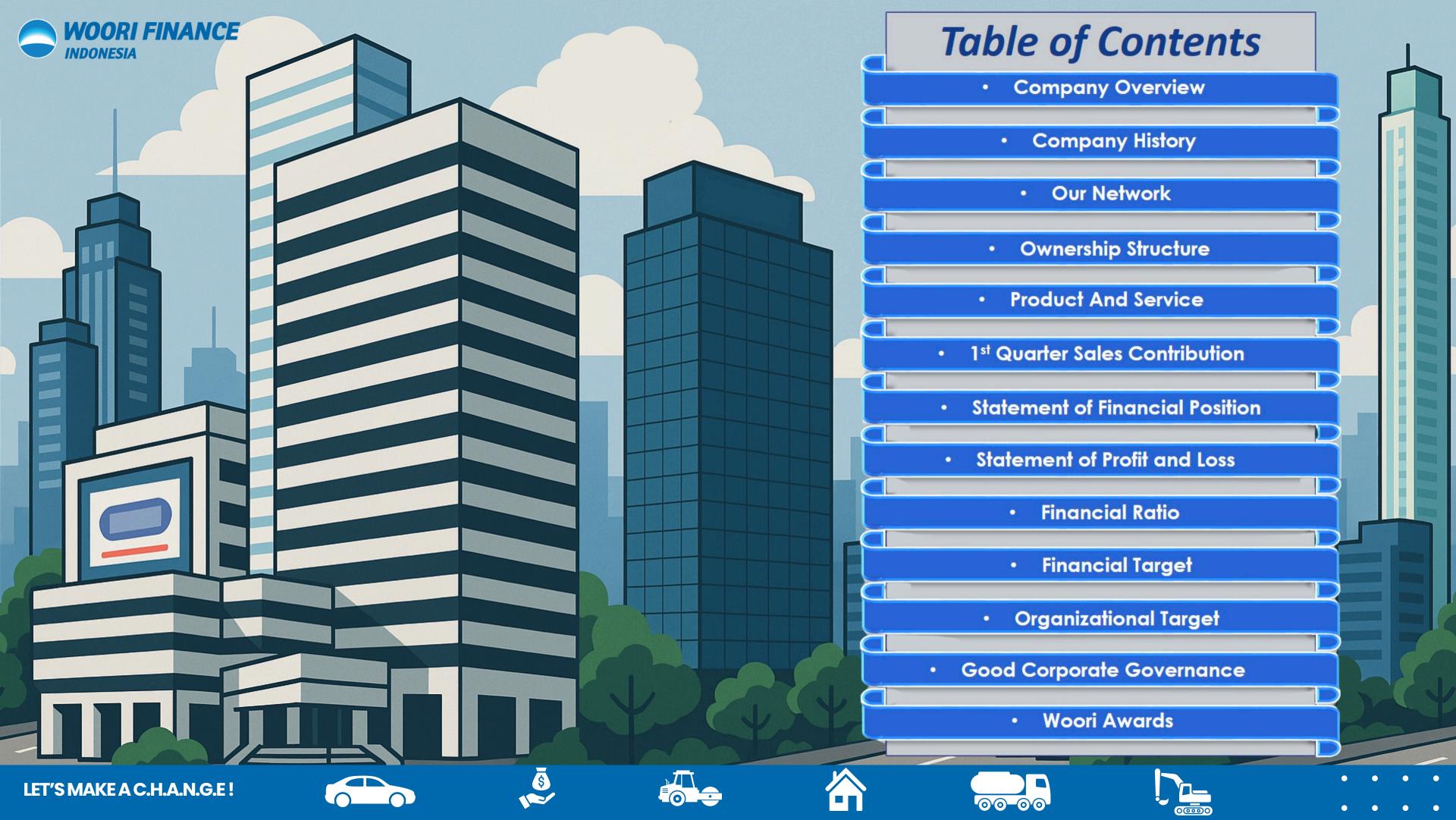
**1<sup>ST</sup> QUARTER 2025** 













# **COMPANY OVERVIEW**



# **Our Vision**

To become one of the leading and best multifinance companies in Indonesia by offering top quality services to our customers

# **Our Mission**

To offer superior and competitive financial products to our customer and business partners, and to ensure quick- response, efficient, and optimum services















TRUST

Woori builds customer trust based on principles

### **INNOVATION**

Woori shapes the future through innovation

# **Our Goals**

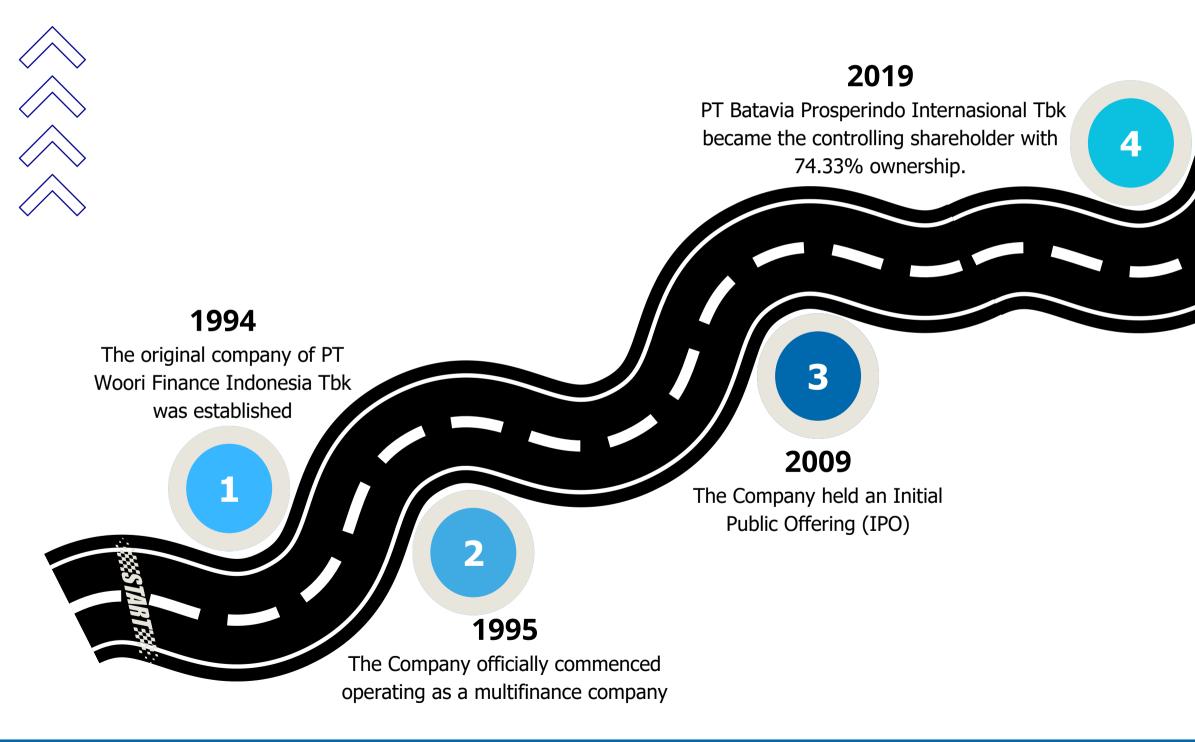
To create value for our shareholders and to give positive contributions to the community where the Company resides and operates











LET'S MAKE A C.H.A.N.G.E!









Woori Card Co., Ltd. became the controlling shareholder of the Company with 82.03% ownership.





• •



# **OUR NETWORK**

Woori Finance Indonesia's head office is domiciled at Chase Plaza, 16th Floors, Jenderal Sudirman Street Kav. 21, Jakarta. As at Maret 31, 2025, the Company has 1 head office and 75 branch offices.



AD	OFFICE	Ε			
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	ABOD	ETA	BEK	A 6	,

WOORI FINANCE INDONESIA

NETWORK

Jakarta 1 Depok Jakarta 2 Bogor Pondok Indah Bekasi Tangerang Karawang

#### AREA JAWA BARAT

JAK

Bandung Garut Tasikmalaya Cirebon Ciamis

Tegal Kudus Pekalongan Rembang Semarang Magelang Magelang

### AREA JAWA TENGAH 2 Purwokerto Yogyakarta

Banjarnegara Solo Cilacap Kebumen

#### AREA JAWA TIMUR

Surabaya Kediri Sidoarjo Denpasar Bali Malang Tabanan Bali Tuban Mataram Lombok

### **AREA SUMATERA 1**

Palembang 1 Jambi Palembang 2 Bengkulu Lubuk Linggau Padang

#### **AREA SUMATERA 2**

Bandar Lampung Pringsewu Metro Lampung Baturaja

#### **AREA SUMATERA 3**

Pematang Siantar Padang Sidempuan Medan 1 Medan 2 Rantau Prapat

#### **AREA SUMATERA 4**

Pekanbaru Bengkalis (Duri) Indragiri Hulu(Rengat) Ujung Batu

#### **AREA KALIMANTAN 1**

Balikpapan Banjarmasin 1 Banjarbaru Pangkalan Bun Palangkaraya Samarinda Sampit











#### **AREA KALIMANTAN 2**

Belitung Pangkal Pinang Pontianak 1 Pontianak 2 Singkawang Sintang

#### **AREA SULAWESI 1**

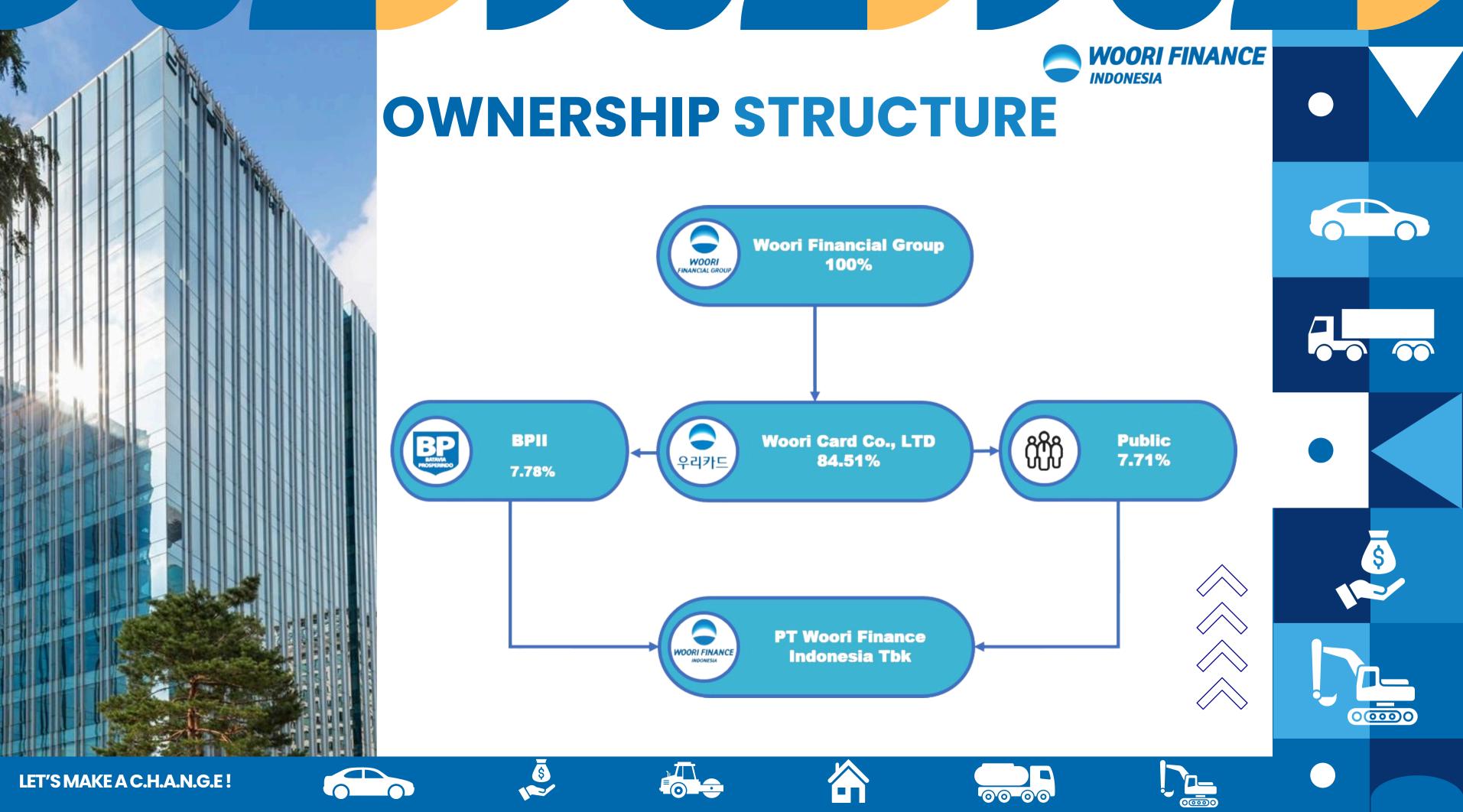
Kendari Makassar Palopo Palu Pare-Pare

#### **AREA SULAWESI 2**

Ambon Gorontalo Manado Jayapura Sorong











# **PRODUCT AND SERVICES**

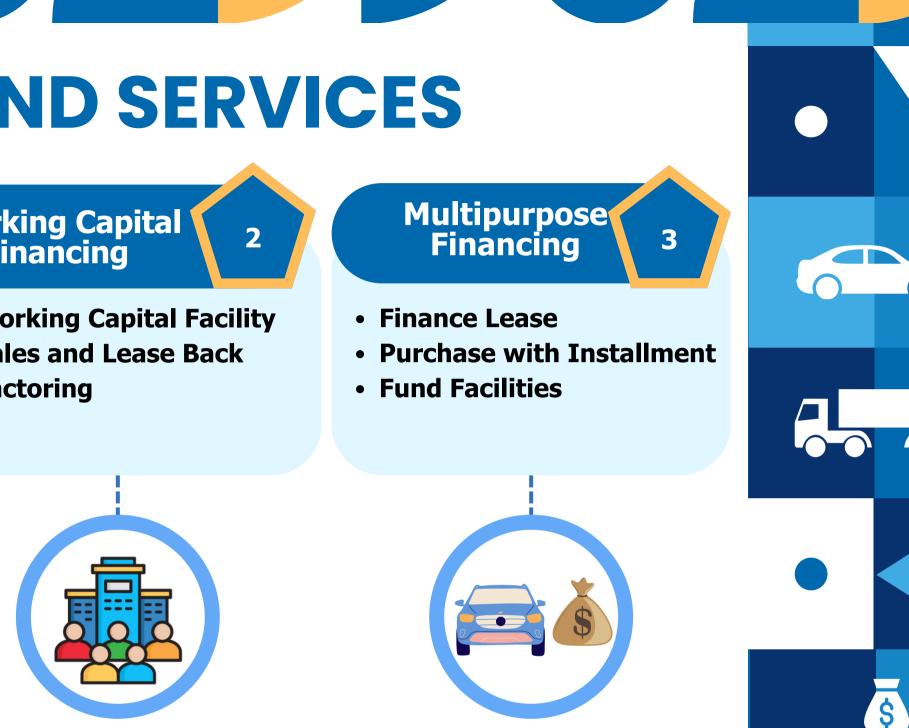


- Finance Lease
- Sales and Lease Back
- Purchase with Installment
- Factoring

# Working Capital Financing

- Working Capital Facility
- Sales and Lease Back
- Factoring





# **Investment**

A financing facility / procurement of capital goods and services provided to individuals, business entities and legal entities needed for business / investment activities and so on

# **Working Capital**

A financing facility provided to individuals, business entities and legal entities needed to meet working capital / factoring needs

### LET'S MAKE A C.H.A.N.G.E!









# **Multipurpose**

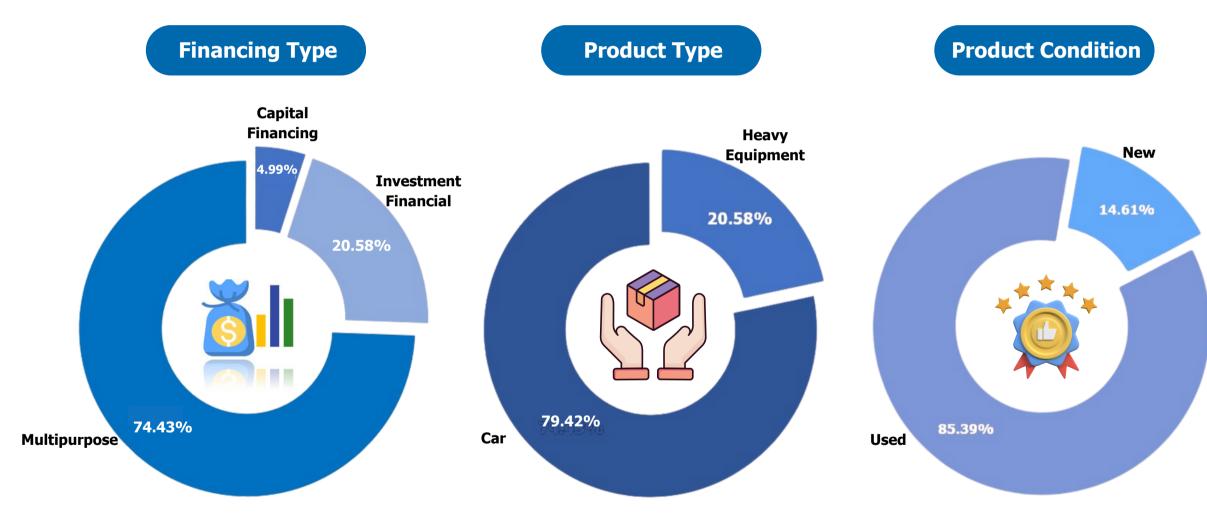
A financing facility provided to individuals required to fulfill the purchase of new or used cars







# **1<sup>ST</sup> QUARTER SALES CONTRIBUTION**



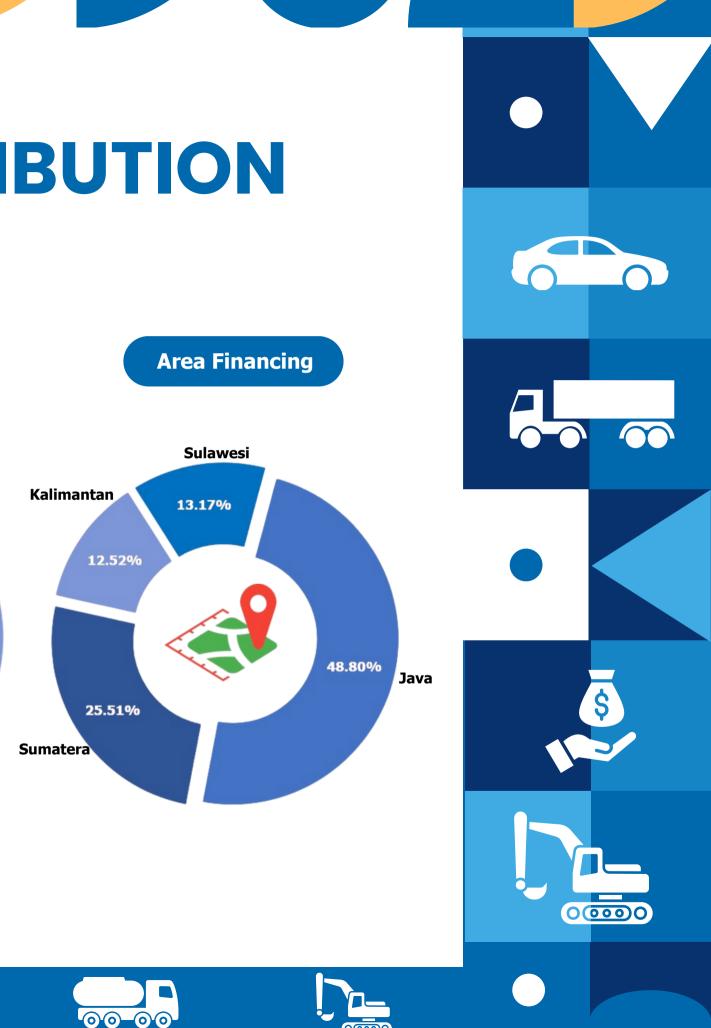




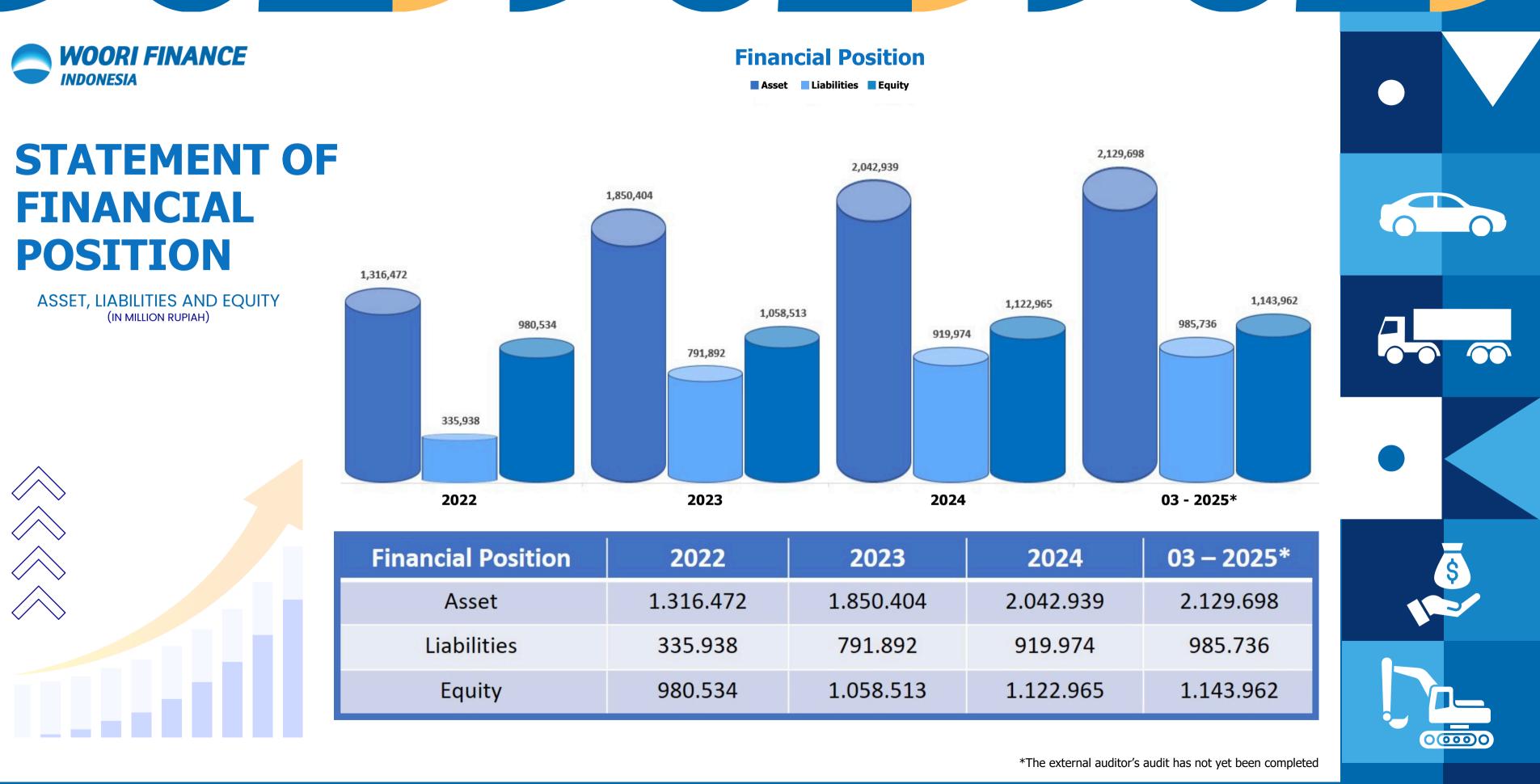












LET'S MAKE A C.H.A.N.G.E!





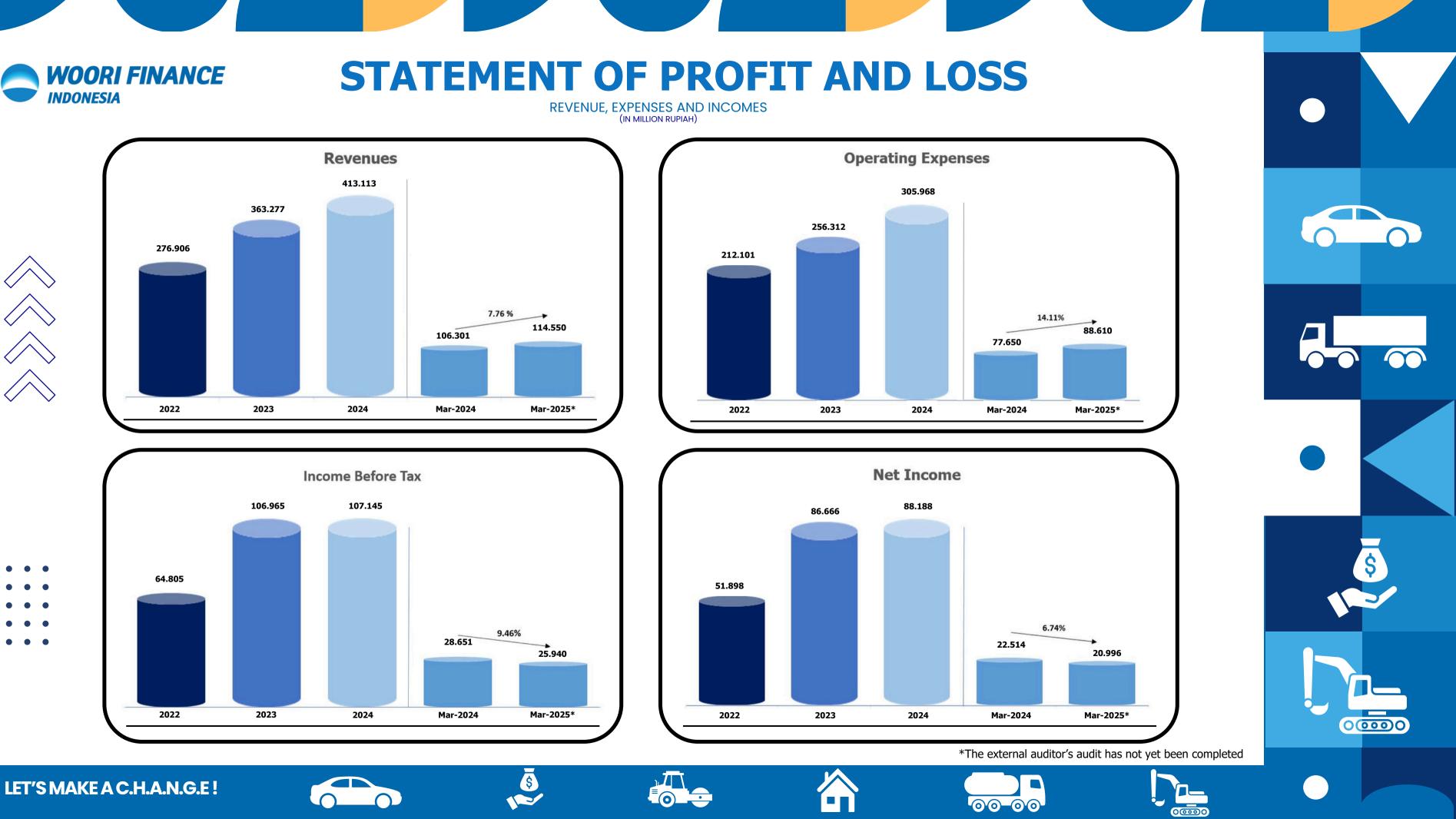




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LET'S MAKE A C.H.A.N.G.E!

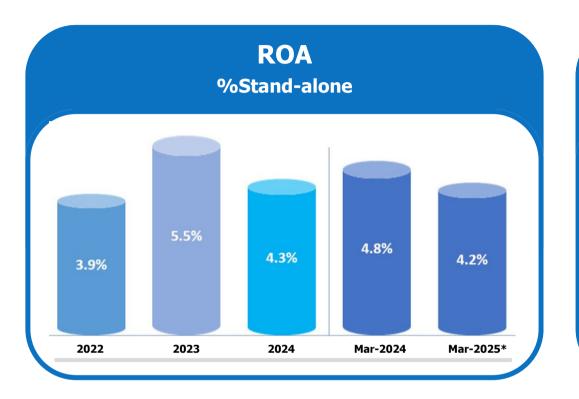


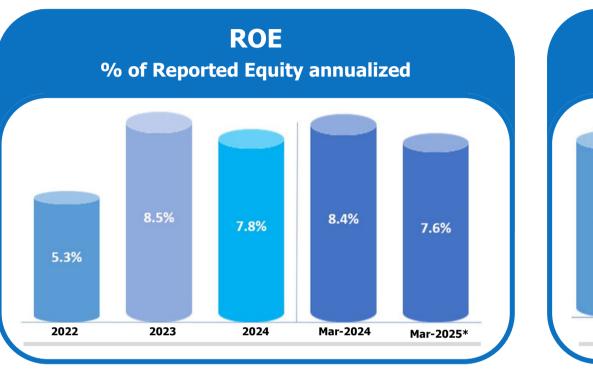


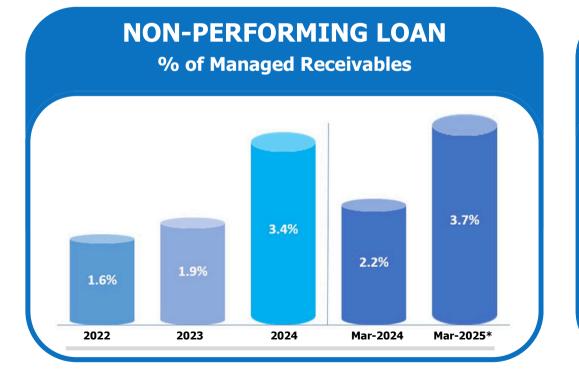


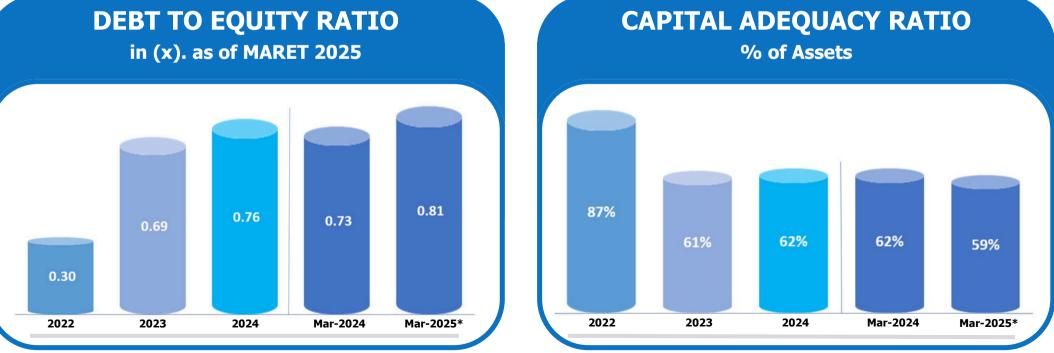


# **FINANCIAL RATIO**









### LET'S MAKE A C.H.A.N.G.E!

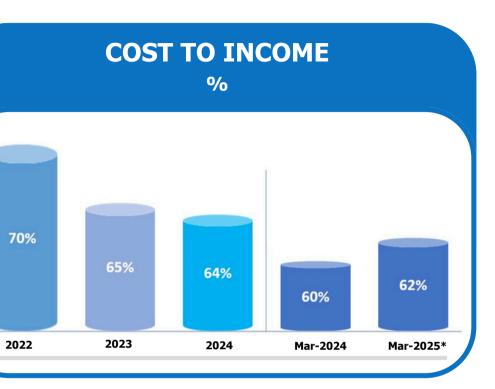


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\*The external auditor's audit has not yet been completed

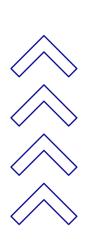








# **ORGANIZATIONAL TARGET**











- 1. Reorganize marketing CF and recruitment of professional personnel
- 2. Customer data analysisbase, enhanced marketing activities
- 3. Expanding Customer channels and strengthening management
- 4. Strengthen partnership with excellent manufacturers and dealers

- 1. Enhanced credit screening competitiveness
- 2. Standardization / Computerization of Corporate Cust. Loan underwriting Process
- 3. Minimizing liquidity risk through diversification of funding maturity structure
- 4. Increase collection performance through recreating delinquent account collection strategy

- 1. Improve IT infrastructure and build a monitoring environment
- 2. Building infrastructure for efficient sales support
- 3. Improving internal customer information management system
- 1. Fostering a performancebased culture 2. Strengthen human competitiveness











- 1. Expanding and regularizing internal self-audits
- 2. Establishing a culture of compliance
- 3. Reorganize internal regulations







WFI ensure openness in the decision-making process as well as in disclosing and providing relevant information about the company.

WFI clarifies function and aligns responsibilities of the Company's units.

# SARENCY GOOD CORPORATE GOVERNANCE RID FAIRNESS

ACCOUNTABI

WFI upholds equality, balance, and fairness in fulfilling the rights of stakeholder that arise based on agreements, laws, and regulations, and ethical values

WFI emphasize independent and professional management of the company, and is free from conflict of interest

LET'S MAKE A C.H.A.N.G.E!







INDEPENDENCE



ONSIBILIV

WFI ensures conformity of the Company's management with applicable laws and regulations in the field of financing and ethical value







# WOORI AWARDS

## **Infobank Multifinance** Awards 2024

The Best Performance in 15 Consecutive Year Multifinance Mompany



Infobank 15<sup>th</sup> Multifinance Awards 2019

The Best Performance Finance Company

### **Indonesia Multifinance** Awards 2018

The Best Public Multifinance Company In Indonesia in 2018 with Asset of IDR 500 Billion - 1 Trillion (Public Company)

# **Indonesia Multifinance** Awards 2017

Rank 1<sup>st</sup> Best Financing Company in Indonesia 2017 Public Company Category (Asset IDR 500Billion - 1 Trillion)

### LET'S MAKE A C.H.A.N.G.E!











### **Infobank Multifinance** Awards 2024

The Best Performance Multifinance Company with Asset of IDR 1 Trillion - 5 Trillion





## **Indonesian Award** Magazine

No. 1 The Most Trusted Finance Company 2023



**Indonesia Multifinance** Awards 2016

> The Best Analytical CEO Multifinance 2016









# TERIMA KASIH THANK YOU







woorifinance.co.id

